

**CONNECTICUT CANCER FOUNDATION, INC.
AND SUBSIDIARY**

AUDIT RESULTS

Year ended June 30, 2017

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Capossela, Cohen, LLC

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December 8, 2017

**Board of Directors of
Connecticut Cancer Foundation, Inc. and Subsidiary**

We are pleased to present the results of our audit of the consolidated financial statements of Connecticut Cancer Foundation, Inc. (the "Foundation") and Subsidiary.

This report summarizes our audit, the scope of our engagement and the reports issued. The document also reviews the communications required by our professional standards.

The completion of this year's audit was accomplished through the effective support and the assistance of the Foundation's management and administrative personnel. As always, we strive to continually improve the quality of our audit services. This meeting is a forum for you to provide feedback on ways we can continue to meet and exceed your expectations.

We appreciate this opportunity to meet with you. If you have any questions or comments, please do not hesitate to contact us.

Very truly yours,

Capossela, Cohen, LLC

Client Service Team

<u>Name</u>	<u>Title</u>	<u>Phone Number</u>	<u>E-Mail Address</u>
Joseph Barranca	Partner	203-254-7000, Ext. 216	jbarranca@capossela.com
Michael Troester	Manager	203-254-7000, Ext. 215	mtroester@capossela.com
Annette Konopka	Staff	203-254-7000, Ext. 236	akonopka@capossela.com

Audit Results - Area of Emphasis

Our Approach

Our audit plan represented an approach responsive to the assessment of risk for the Foundation. Specifically, we designed our audit and other procedures to:

- Express an opinion on the consolidated financial statements of the Foundation.
- Issue Governing Body communications.
- Maintain open lines of communication with management and the Board of Directors.

Areas of Audit Emphasis

The areas of audit emphasis were as follows:

- Understand and Document Internal Control Environment
 - Purchases and cash disbursements
 - Fundraising income
- Cash;
- Investments and endowment performance;
- Pledges receivable;
- Classification of net assets;
- Possible unrecorded liabilities;
- Commitments and contingencies;
- In-kind donations;
- Fraud considerations

There were no changes to our planned approach or areas of audit emphasis.

Required Communications

Communication of Internal Control Matters Identified During the Audit

In planning and performing our audit of the consolidated financial statements of Connecticut Cancer Foundation, Inc. and Subsidiary as of and for the year ended June 30, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. However, as discussed below, we identified a deficiency in internal control that we consider to be a material weakness.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis.

A significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the Foundation's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Foundation's financial statements that is more than inconsequential will not be prevented or detected by the Foundation's internal control.

A material weakness is a significant deficiency, or a combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control. We consider the following deficiency to be a *material weakness* in internal control:

- **Preparation of Financial Statements**

Due to the limited number of personnel available in the Foundation, management has requested that our firm prepare the consolidated financial statements and footnote disclosures for them to review and approve. The Foundation relies on our expertise to prepare the statements in accordance with Generally Accepted Accounting Principles (GAAP). This does not violate professional independence standards as management takes responsibility for the statements and management believes this is the most cost effective option for the Foundation.

Since there is more than a remote likelihood that a material misstatement of the consolidated financial statements would not be prevented or detected by management and the Board of Director's review of the consolidated financial statements, we consider this to be a material weakness in internal control.

Required Communications (Continued)

Our Responsibility Under U.S. Generally Accepted Auditing Standards

As stated in our engagement letter, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the consolidated financial statements are free of material misstatement and are fairly presented in accordance with U.S. generally accepted accounting principles. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us.

As part of our audit, we considered the internal control structure of the Foundation. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

Significant Accounting Policies

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application.

- No new policies adopted for the year ended June 30, 2017.

Accounting Estimates

Accounting estimates are an integral part of the consolidated financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the consolidated financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

- The Foundation has limited estimates within the consolidated financial statements.

Material Corrected and Uncorrected Misstatements

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the consolidated financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the Foundation's financial reporting process (that is, cause future financial statements to be materially misstated).

- During our audit, there *were material audit adjustments* that we proposed and were recorded by the Foundation that had a significant and material impact on the Foundation's financial reporting process. See page 8 for adjusting entries, which were agreed to and recorded by the Foundation.

Required Communications (Continued)

Significant Unusual Transactions

No transactions entered into by the Foundation were noted during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the consolidated financial statements or the auditor's report.

- No such disagreements arose during the course of our audit.

Difficulties Encountered in Performing the Audit

- We encountered no significant difficulties in dealing with management in performing and completing our audit.

Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Foundation's financial statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts.

- To our knowledge, there were no such consultations with other accountants.

Independence

- We are not aware of any instances that we believe may reasonably be thought to bear on our independence.

Management Representation

- We have requested certain representations from management that are included in the management letter, which will be dated as of the date of the auditor's report.

Required Communications (Continued)

Management Comments and Suggestions for Improvements:

During our audit we noted matters that are opportunities for strengthening internal controls and operating efficiency. It should be understood that our comments deal exclusively with operational, accounting, and record keeping systems, procedures, and controls, and should not be regarded as reflecting on the integrity or capabilities of anyone in the Foundation. It should be further recognized that our comments have been restricted to suggested improvements, and are not intended as a commentary on the various favorable aspects of the Foundation's procedures and controls.

- **Bank Reconciliation Review and Approval**

We recommend the Executive Director or another member of the Board of Directors review and approve the monthly bank reconciliations and document their approval by initialing the form. This will significantly improve the system of checks and balances necessary for strong cash control.

- **Dual Signature Requirement on Checks**

We recommend the Foundation consider implementing a policy whereby checks written over a pre-determined amount require two signatures. Allowances within this policy could be made for normal and recurring disbursements that exceed the established dollar amount. This will enhance controls over cash disbursements.

- **Bank Deposits**

In order to ensure proper segregation of duties within the cash receipts area, we recommend an employee other than the internal accountant be responsible for physically depositing funds. This will enhance controls over cash receipts.

Adjusting Journal Entries

<u>Item #</u>	<u>Account Name and Adjustment Description</u>	<u>Debit</u>	<u>Credit</u>
1	Contribution Income - Hartford Healthcare	\$ 30,000	
	Accounts Receivable - Other		\$ 30,000
	To reclassify receipt on pledge receivable		
2	Contribution Income - Yale NH Hospital	\$ 100,000	
	Receivables		\$ 100,000
	To reclassify receipt on pledge receivable		
3	Annual Dinner - General Expenses	\$ 52,790	
	Annual Dinner - In Kind Donation		\$ 52,790
	To record value of conference room and hotel rooms donated by Mohegan Sun		
4	Pledge Discount	\$ 3,845	
	Discount on Long-Term Pledges		\$ 3,845
	To adjust pledge discount		
5	Construction in Progress	\$ 14,426	
	Interest Expense		\$ 14,426
	To reclassify interest expense		
6	Construction in Progress	\$ 331,930	
	Accrued Expenses		\$ 331,930
	To accrue June 2017 invoice		
7	Construction in Progress	\$ 140,105	
	In-Kind Donation		\$ 140,105
	To record donated materials and labor by general and subcontractors		
8	Loan Receivable - TCP	\$ 500,000	
	Loan Payable - Morgan Stanley		\$ 498,729
	Music - Interest Expense		\$ 1,271
	To reverse entry booked twice in error		
9	Equity	\$ 747	
	Supplies		\$ 747
	To tie beginning net assets balance		
10	Memorabilia Supplies Expense	\$ 14,425	
	Inventory - Memorabilia		\$ 14,425
	To adjust memorabilia inventory		

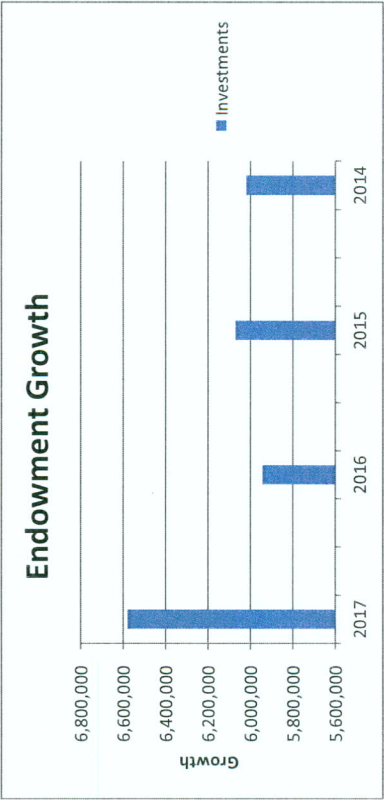
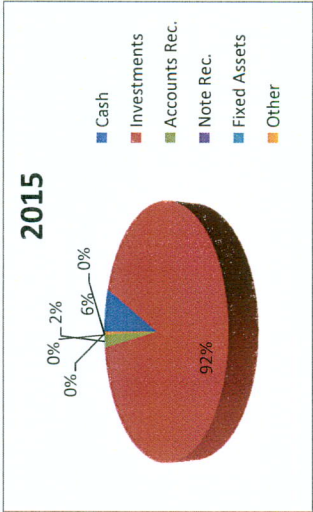
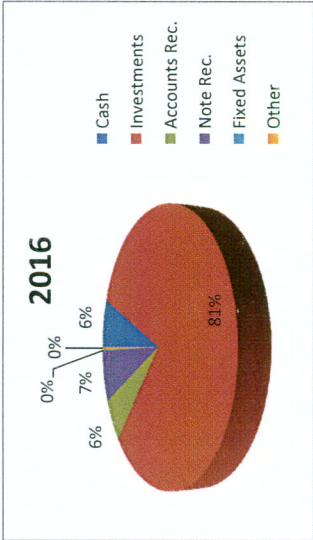
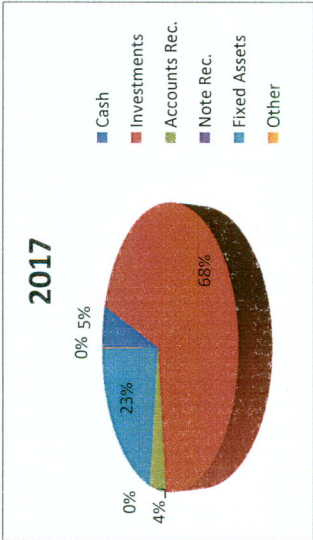
Consolidated Financial Statement Comments

General Comments

- Unqualified opinion on consolidated financial statements
- Financial position
 - Working capital deficit of (\$1,220,000); prior year surplus \$1,169,000
 - Mostly due to classification of portfolio loan as a current liability in current year
 - Net assets of \$7,711,000; prior year \$6,848,000
 - Investments of \$6,579,000; prior year \$5,942,000
 - Increase in investments due to:
 - \$199,000 of dividend and interest income, net of fees of \$36,000
 - \$426,000 of realized and unrealized gains
- Activities
 - Change in net assets of \$863,000; prior year \$353,000
 - Mostly due to increase in investment income
 - General and business expense as a percentage of total revenue:
 - 5% ; prior year 12%
 - Due to change in allocation of functional expenses in current year.
 - General and business expense as a percentage of total expenses:
 - 2017 - 9%
 - 2016 - 15%
 - 2015 - 14%
 - Decrease due to change in allocation of functional expenses in current year.
 - Fundraising expenses as a percentage of total expense 18%; prior year 33%
 - Due to change in allocation of functional expenses in current year.

CONNECTICUT CANCER FOUNDATION, INC. AND SUBSIDIARY
ASSET ANALYSIS

	2017	2016	2015	2014
Cash	\$ 528,670	\$ 461,378	\$ 402,068	\$ 60,486
Investments	6,579,173	5,941,942	6,069,827	6,019,818
Accounts Rec.	379,445	416,600	124,950	-
Note Rec.	-	500,000	-	-
Fixed Assets	2,221,996	11,179	-	-
Other	13,615	27,679	27,699	27,684
	<u>\$ 9,722,899</u>	<u>\$ 7,358,778</u>	<u>\$ 6,624,544</u>	<u>\$ 6,107,988</u>

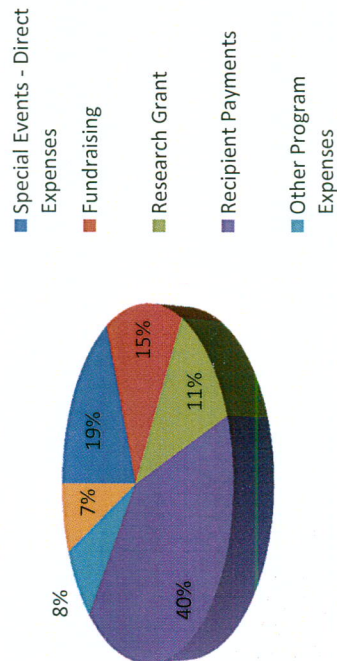


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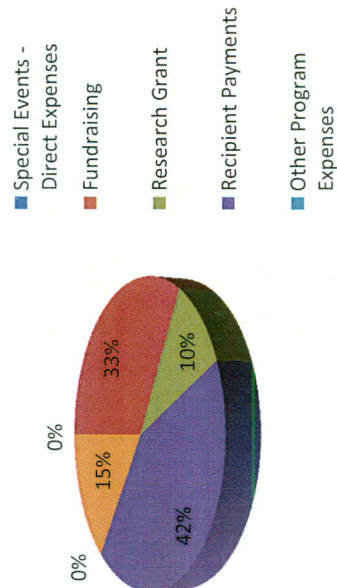
EXPENSE ANALYSIS

	2017	2016	2015	2014
Special Events - Direct Expenses	\$ 212,372	\$ -	\$ -	\$ -
Fundraising	162,751	381,358	356,374	332,416
Research Grant	125,000	115,000	112,500	100,000
Recipient Payments	453,656	476,855	308,011	320,793
Other Program Expenses	85,754	-	-	-
General Business	79,516	177,033	122,206	190,708
	\$ 1,119,049	\$ 1,150,246	\$ 899,091	\$ 943,917

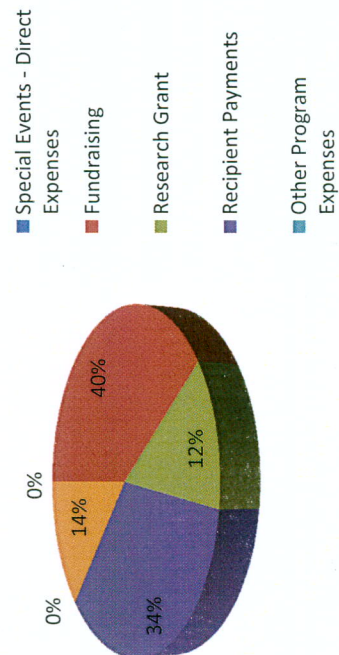
2017



2016



2015



2014

